

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 28, 1998

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from      to  
-----

Commission File No. 1-7604

CROWN CRAFTS, INC.

-----  
(Exact name of registrant as specified in its charter)

Georgia                      58-0678148

-----  
(State or other jurisdiction of      (I.R.S. Employer Identification No.)  
incorporation or organization)

1600 RiverEdge Parkway, Suite 200, Atlanta, Georgia 30328

-----  
(Address of principal executive offices)

(770) 644-6400

-----  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

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The number of shares of common Stock, \$1.00 par value, of the Registrant outstanding as of August 6, 1998 was 8,608,843.

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FORM 10-Q

CROWN CRAFTS, INC. AND SUBSIDIARIES

PART 1 - FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEETS  
JUNE 28, 1998 (UNAUDITED) AND MARCH 29, 1998

<TABLE>  
<CAPTION>

(in thousands)	June 28, 1998	March 29, 1998	
<S>	<C>	<C>	
ASSETS			
CURRENT ASSETS:			
Cash	\$ 1,308	\$ 809	
Accounts receivable, net:			
Due from factor	20,330	32,234	
Other	16,155	16,192	
Inventories	99,610	82,432	
Deferred income taxes	1,943	1,943	
Other current assets	10,952	4,938	
	-----	-----	
Total Current Assets	150,298	138,548	
	-----	-----	
PROPERTY, PLANT AND EQUIPMENT - at cost:			
Land, buildings and improvements	45,950	45,496	
Machinery and equipment	79,356	76,053	
Furniture and fixtures	1,880	1,774	
	-----	-----	
	127,186	123,323	
Less accumulated depreciation	53,921	51,361	
	-----	-----	
Property, Plant and Equipment - net	73,265	71,962	
	-----	-----	
OTHER ASSETS:			
Goodwill	28,444	28,747	
Other	2,046	2,409	
	-----	-----	
Total Other Assets	30,490	31,156	
	-----	-----	
TOTAL	\$254,053	\$241,666	
	=====	=====	

</TABLE>

See notes to interim consolidated financial statements.

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FORM 10-Q  
CROWN CRAFTS, INC. AND SUBSIDIARIES  
FINANCIAL STATEMENTS (continued)  
CONSOLIDATED BALANCE SHEETS  
JUNE 28, 1998 (UNAUDITED) AND MARCH 29, 1998

<TABLE>  
<CAPTION>

(dollars in thousands, except par value per share)	June 28, 1998	March 29, 1998	
<S>	<C>	<C>	
LIABILITIES AND SHAREHOLDERS' EQUITY			

## CURRENT LIABILITIES:

Notes payable	\$ 37,920	\$ 24,850
Accounts payable	20,900	20,831
Income taxes payable	65	86
Accrued wages and benefits	4,966	5,091
Accrued royalties	1,379	1,758
Other accrued liabilities	3,229	2,930
Current maturities of long-term debt	30,100	30,100
	-----	-----
Total Current Liabilities	98,559	85,646
	-----	-----

## NON-CURRENT LIABILITIES:

Long-term debt	50,100	50,100
Deferred income taxes	7,852	7,852
Other	745	745
	-----	-----
Total Non-Current Liabilities	58,697	58,697
	-----	-----

## SHAREHOLDERS' EQUITY:

Common stock - par value \$1.00 per share; 50,000,000 shares authorized; 9,974,429 and 9,654,043 shares issued	9,974	9,654
Additional paid-in capital	45,877	41,800
Retained earnings	61,255	63,838
Less: 1,374,462 and 1,260,939 shares of common Stock held in treasury	(20,309)	(17,969)
	-----	-----
Total Shareholders' Equity	96,797	97,323
	-----	-----

TOTAL	\$ 254,053	\$ 241,666
	=====	=====

&lt;/TABLE&gt;

See notes to interim consolidated financial statements.

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CROWN CRAFTS, INC. AND SUBSIDIARIES

FINANCIAL STATEMENTS (Continued)

CONSOLIDATED STATEMENTS OF EARNINGS  
THREE MONTHS ENDED JUNE 28, 1998 AND  
JUNE 29, 1997  
(UNAUDITED)

&lt;TABLE&gt;

&lt;CAPTION&gt;

	June 28,	June 29,
(in thousands, except per share data)	1998	1997
	-----	-----

<S>	<C>	<C>
NET SALES	\$ 61,708	\$ 52,644
COST OF PRODUCTS SOLD	51,654	42,079
	-----	-----

GROSS PROFIT	10,054	10,565
MARKETING AND ADMINISTRATIVE EXPENSES	12,260	9,650
EARNINGS (LOSS) FROM OPERATIONS	(2,206)	915
OTHER INCOME (EXPENSE):		
Interest expense	(1,888)	(1,304)
Other - net	82	78
LOSS BEFORE INCOME TAXES	(4,012)	(311)
INCOME TAX CREDITS	(1,690)	(117)
NET LOSS	\$ (2,322)	\$ (194)
LOSS PER SHARE - BASIC	\$ (0.27)	\$ (0.02)
LOSS PER SHARE - DILUTED	\$ (0.27)	\$ (0.02)
AVERAGE SHARES OUTSTANDING		
BASIC	8,545,282	7,946,340
DILUTED	8,545,282	7,946,340
DIVIDENDS DECLARED PER SHARE	\$ 0.03	\$ 0.03

</TABLE>

See notes to interim consolidated financial statements.

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CROWN CRAFTS, INC. AND SUBSIDIARIES

FINANCIAL STATEMENTS (continued)

CONSOLIDATED STATEMENTS OF CASH FLOWS  
THREE MONTHS ENDED JUNE 28, 1998 AND  
JUNE 29, 1997  
(UNAUDITED)

<TABLE>

<CAPTION>

(dollars in thousands)	June 28, 1998	June 29, 1997
<S>	<C>	<C>
OPERATING ACTIVITIES:		
Net loss	\$ (2,322)	\$ (194)
Adjustments to reconcile net earnings to net cash provided by (used for) operating activities:		
Depreciation and amortization of property, plant and equipment	2,659	2,396
Amortization of goodwill	303	224
Deferred income taxes		(51)

Loss (gain) on sale of property, plant and equipment	26	(21)	
Changes in assets and liabilities:			
Accounts receivable	11,941	12,622	
Inventories	(17,178)	(15,951)	
Other current assets	(6,014)	(1,510)	
Other assets	363	(658)	
Accounts payable	69	4,566	
Income taxes payable	(21)	(435)	
Accrued liabilities	(205)	(808)	
	-----	-----	
Net Cash Provided by (Used for) Operating Activities		(10,379)	180
	-----	-----	
INVESTING ACTIVITIES:			
Capital Expenditures	(3,991)	(1,313)	
Acquisitions, net of cash acquired		(7,383)	
Proceeds from sale of property, plant and Equipment	3	36	
	-----	-----	
Net Cash Used For Investing Activities		(3,988)	(8,660)
	-----	-----	
FINANCING ACTIVITIES:			
Increase in notes payable	13,070	455	
Increase in bank revolving credit		8,000	
Exercise of stock options	2,054	16	
Cash dividends	(258)	(238)	
	-----	-----	
Net Cash Provided By Financing Activities		14,866	8,233
	-----	-----	
NET INCREASE (DECREASE) IN CASH			
(carried forward)	\$ 499	\$ (247)	

</TABLE>

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CROWN CRAFTS, INC. AND SUBSIDIARIES

FINANCIAL STATEMENTS (continued)

CONSOLIDATED STATEMENTS OF CASH FLOWS  
THREE MONTHS ENDED JUNE 28, 1998 AND  
JUNE 29, 1997  
(UNAUDITED)

<TABLE>

<CAPTION>

(dollars in thousands)	June 28, 1998	June 29, 1997
	-----	-----
NET INCREASE (DECREASE) IN CASH	<C>	<C>
(brought forward)	\$ 499	\$ (247)
CASH, beginning of period	809	602
	-----	-----
CASH, end of period	\$ 1,308	\$ 355
	=====	=====
Supplemental Cash Flow Information:		
Income taxes paid	\$ 37	\$ 369
	=====	=====

Interest paid net of amounts capitalized	\$ 1,827	\$ 1,336
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</TABLE>

See notes to interim consolidated financial statements.

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FORM 10-Q

CROWN CRAFTS, INC. AND SUBSIDIARIES

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

1. The accompanying interim consolidated financial statements have been prepared in accordance with generally accepted accounting principles applicable to interim financial information and the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and disclosures required by generally accepted accounting principles for complete financial statements. In the opinion of management, such interim consolidated financial statements contain all adjustments necessary to present fairly the Company's financial position as of June 28, 1998 and the results of its operations and its cash flows for the periods ended June 28, 1998 and June 29, 1997. Such adjustments include normal recurring accruals and a pro rata portion of certain estimated annual expenses.
2. Net sales by product group were as follows (in thousands):

<TABLE>  
<CAPTION>

	Three Months Ended	
	June 28, 1998	June 29, 1997
	-----	-----
<S>	<C>	<C>
Bedroom products	\$ 28,270	\$ 27,945
Throws and decorative home accessories	10,768	9,114
Infant and juvenile products	22,512	15,022
Other	158	563
	-----	-----
Total net sales	\$ 61,708	\$ 52,644
	=====	=====

</TABLE>

3. Interest costs of \$26,000 were capitalized during the quarter ended June 28, 1998. No interest costs were capitalized during the quarter ended June 29, 1997.
4. In the quarter ended December 28, 1997, the Company adopted Statement of Financial Accounting Standards No. 128, "Earnings per Share" ("SFAS 128"). SFAS 128 replaced previously reported primary and fully-diluted earnings per share amounts with basic and diluted earnings per share. Earnings per share for all prior periods have been restated to conform

to the requirements of SFAS 128.

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5. Major classes of inventory were as follows (in thousands):

<TABLE>  
<CAPTION>

	June 28, 1998	March 29, 1998
	-----	-----
<S>	<C>	<C>
Raw materials	\$39,460	\$34,013
Work in process	4,075	3,441
Finished goods	56,075	44,978
	-----	-----
	\$99,610	\$82,432
	=====	=====

</TABLE>

6. At June 28, 1998, the Company was not in compliance with certain financial covenants pertaining to its revolving credit facilities and its 6.92% unsecured notes. The insurance company which holds the 6.92% unsecured notes has given the Company a written waiver with respect to these covenants for the quarter ended June 28, 1998. Each of the other lenders has orally agreed to waive compliance with these financial covenants of the revolving credit facilities for the quarter ended June 28, 1998, however, written documentation has not yet been completed.

7. Operating results of interim periods are not necessarily indicative of results to be expected for the full fiscal year.

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FORM 10-Q

CROWN CRAFTS, INC. AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS

THREE MONTHS ENDED JUNE 28, 1998 COMPARED TO THE THREE MONTHS ENDED JUNE 29, 1997

Net sales increased \$9.1 million or 17.2% to \$61.7 million in the current year quarter compared to \$52.6 million in the prior year quarter. The increase was primarily attributable to a 49.9% growth in sales of infant and juvenile products which included \$7.9 million from businesses acquired by the Company subsequent to the end of the prior year quarter. Flat sales across the remainder of the infant and juvenile business were caused by a shift in purchasing patterns of a major infant retail chain, which the Company expects will result in a concentration of shipments over the remaining nine months of the fiscal

year. Sales of throws and decorative home accessories grew 18.1% compared to the prior year quarter while sales of adult bedroom products increased only slightly. The slow growth in the bedroom products category resulted from a slowdown in sales of mass merchant bedding under a program that will be phased out before the end of the fiscal year.

The Company entered into a license agreement with Calvin Klein, Inc. which became effective May 11, 1998. This license gives the Company the right to manufacture and distribute the Calvin Klein Home bed, bath and tabletop collections. However, no sales of Calvin Klein products were made during the quarter ended June 28, 1998 as the Company continued to negotiate the purchase of inventory and equipment from the previous Calvin Klein licensee. These negotiations have been completed and the Company expects to begin shipping the Calvin Klein Home product line during its second fiscal quarter.

Gross profit as a percentage of net sales decreased to 16.3% for the quarter ended June 28, 1998 from 20.1% for the quarter ended June 29, 1997 due to increased sales of lower margin products and under-utilization of capacity at the Company's manufacturing facilities.

Marketing and administrative expenses increased \$2.6 million or 27.0% in the current year quarter. The increase was primarily attributable to incremental expenses of \$1.3 million for businesses acquired subsequent to the end of the prior year quarter and increased employee costs.

Interest expense for the quarter ended June 28, 1998 increased \$0.6 million or 44.8% from the prior year quarter due to higher levels of average debt outstanding and higher average interest rates.

The effective income tax rate increased to 42.1% for the quarter ended June 28, 1998 from 37.6% for the quarter ended June 29, 1997. The increase was due to higher effective state income tax rates and increases in non-deductible expenses associated with acquisitions.

#### FINANCIAL POSITION, LIQUIDITY AND CAPITAL RESOURCES

The Company maintains unsecured committed revolving credit facilities totaling \$30 million with two commercial banks at interest rates based on the London Interbank Offered Rate (LIBOR). At June 28, 1998, borrowings of \$30.0 million were outstanding under these facilities at a weighted average interest

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rate of 6.1%. The Company pays facility fees on the unused portions of these committed credit lines. These credit lines are scheduled to expire on August 25, 1998; accordingly, such borrowings are included with other current maturities of long-term debt in the June 28, 1998 balance sheet. The Company also maintains uncommitted lines of credit totaling \$40 million with two commercial banks at floating interest rates. At June 28, 1998, borrowings of \$37.9 million were outstanding under these lines at a weighted average interest rate of 6.6%. Among other covenants, these bank facilities contain a requirement that the Company maintain minimum levels of shareholders' equity, one effect of which is to restrict the payment of cash dividends. At June 28, 1998, retained earnings of approximately \$4.3 million were available for dividend payments. Other covenants require the Company to maintain certain financial ratios and place restrictions on the amounts the Company may expend on acquisitions and purchases of treasury stock.

In July, the Company obtained an additional \$25 million unsecured committed revolving credit facility from one of its commercial banks at an interest rate of prime minus one percent. This facility is scheduled to expire August 31, 1998.

At June 28, 1998, the Company was not in compliance with certain financial covenants pertaining to its revolving credit facilities and its 6.92% unsecured notes. The insurance company which holds the 6.92% unsecured notes has given the Company a written waiver with respect to these covenants for the quarter ended June 28, 1998. Each of the other lenders has orally agreed to waive compliance with these financial covenants of the revolving credit facilities for the quarter ended June 28, 1998, however, written documentation has not yet been completed.

The Company recently completed negotiations with a private lender for an additional long-term fixed rate unsecured borrowing arrangement of \$40 million. The Company is currently negotiating with its two commercial banks for a new unsecured committed revolving credit facility to replace both the committed and uncommitted credit facilities described above.

Total debt outstanding increased to \$118.1 million at June 28, 1998 from \$105.1 million at March 29, 1998. The increase was used to fund the growth in inventories during the quarter.

Total inventories increased \$17.2 million to \$99.6 million at June 28, 1998 from \$82.4 million at March 29, 1998. This increase is attributable to higher levels of inventory needed to support the heavier shipping demands in the second and third quarters of the fiscal year and increased demand for some of the Company's imported products which have a longer lead time for delivery than domestically produced products. This growth during the Company's first fiscal quarter is a seasonal pattern consistent with prior years. Also contributing to the increase was the slowdown in sales of mass merchant bedding referred to under "Results of Operations."

#### FORWARD-LOOKING INFORMATION

This Form 10Q contains forward-looking statements within the meaning of the federal securities law. Such statements are based upon management's current expectations, projections, estimates and assumptions. Words such as "expects," "believes," "anticipates" and variations of such words and similar expressions are intended to identify such forward-looking statements. Forward-looking statements involve known and unknown risks and uncertainties that may cause future results to differ materially from those anticipated. These risks include, among others, general economic conditions, changing competition, the level and pricing of future orders from the Company's customers, the Company's dependence upon third-party suppliers, including some located in foreign countries with unstable political situations, the Company's ability to successfully implement new information technologies, the Company's ability to integrate its acquisitions and new licenses, and the Company's ability to implement improvements in its acquired businesses.

#### FORM 10-Q

#### CROWN CRAFTS, INC. AND SUBSIDIARIES

#### PART II - OTHER INFORMATION

##### Item 1 - Legal Proceedings

The Company, one of its subsidiaries, and Calvin Klein, Inc. are defendants in a lawsuit filed on June 8, 1998 by Decorative Home Accents, Inc. and related companies (hereinafter "DHA"). Because DHA is under the protection of the Bankruptcy Court in the Southern District of New York, the suit was brought as an adversary proceeding in that court. DHA complains that the grant by Calvin Klein, Inc. of a license for soft home products to the Company's subsidiary, instead of renewing DHA's license, which expired on April 30, 1998, was wrongful on various legal theories. DHA seeks to have the new license to the Company's subsidiary declared invalid, and to have the old license restored to DHA, and seeks actual and punitive damages. On June 12, 1998, the Bankruptcy Court denied DHA's motion for a temporary restraining order and indicated its intention not to grant a preliminary injunction based, inter alia, on a finding that DHA had not established the requisite probability of success on the merits. The Company believes that it is entitled to retain and operate under the Calvin Klein license and that its conduct in competing for and obtaining the license was lawful. The suit was filed in the midst of negotiations of an Asset Purchase Agreement by and among DHA, the Company, and Calvin Klein, Inc. for the Company to acquire from DHA its inventory and other assets used in the licensed business after the defendants refused a further extension of a standstill agreement

that had been in effect since April 30, 1998. The parties to the lawsuit have agreed upon a settlement pursuant to which the action will be dismissed with prejudice upon closing of the Asset Purchase Agreement.

Item 2 - Changes in Securities

None

Item 3 - Defaults Upon Senior Securities

At June 28, 1998, the Company was not in compliance with certain financial covenants pertaining to its revolving credit facilities and its 6.92% unsecured notes. The insurance company which holds the 6.92% unsecured notes has given the Company a written waiver with respect to these covenants for the quarter ended June 28, 1998. Each of the other lenders has orally agreed to waive compliance with these financial covenants of the revolving credit facilities for the quarter ended June 28, 1998, however, written documentation has not yet been completed. The Company is in negotiations with its lenders to modify the terms of its agreements and to extend the maturity of its revolving credit facilities.

Item 4 - Submission of Matters to Vote of Security Holders

None

Item 5 - Other Information

The Company's 1998 Annual Meeting will be held on September 1, 1998, which is approximately a month later than it has held the annual meeting in previous years. The Company expects that it will hold its 1999 Annual Meeting during the first week of August, as it has in previous years, and expects to mail its proxy statement to shareholders on or before July 9, 1999. Accordingly, shareholders wishing to make proposals for inclusion in the Company's 1999 proxy statement in accordance with Rule 14a-8 of the Securities & Exchange Commission should submit such proposals in accordance with Rule 14a-8 not later than March 12, 1999. Shareholder proposals submitted outside of the Rule 14a-8 process and received after May 26, 1999 will be voted on in accordance with the discretionary authority granted in the Company's proxy.

Item 6 - Exhibits and Reports on Form 8-K

<TABLE>

<CAPTION>

EXHIBIT NUMBER	DESCRIPTION OF EXHIBITS
-------------------	-------------------------

<S>	<C>
27	Financial Data Schedule (for SEC use only)

</TABLE>

There were no reports on Form 8-K during the quarter ended June 28, 1998.

FORM 10-Q  
CROWN CRAFTS, INC. AND SUBSIDIARIES  
JUNE 28, 1998  
SIGNATURES

Pursuant to the requirements of the securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CROWN CRAFTS, INC.

Date: August 12, 1998  
-----

/s/ Robert E. Schnelle  
-----

ROBERT E. SCHNELLE  
Treasurer  
(Chief Accounting Officer)

<TABLE> <S> <C>

<ARTICLE> 5

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE FINANCIAL STATEMENTS OF CROWN CRAFTS, INC. FOR THE 3 MONTHS ENDED JUNE 28, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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